# BUSINESS PARTNER DIRECTORY 2019 - 2020



# ASSOCIATION OF LEGAL ADMINISTRATORS

Business Partners are a valuable resource and contribute greatly to our success.



### ASSOCIATION OF LEGAL ADMINISTRATORS SAN DIEGO CHAPTER

Hello Members,

As Director of Business Partner Relations, I am happy to provide you with the 2019 Business Partner Directory. This directory lists all of the businesses who partnered with ALA in our Business Partner Sponsorship Program.

We encourage all members to go to this Business Partner Directory first whenever you shop for a product or service for your firm. Not only are our Business Partners committed to delivering the highest quality products and services, they are also committed to furthering the goals of ALA San Diego. They do this by making their expertise available to our members, and providing the money the Chapter needs to provide the outstanding educational and networking events and scholarship opportunities we value as members. The Chapter sincerely appreciates the Business Partners' generosity and willingness to provide expert educational resources for its members.

This directory has been created in an electronic format for your convenience. You may also easily find this information by going to the Chapter website at <a href="www.sandiegoala.org">www.sandiegoala.org</a> and clicking on the Business Partners link in the Partnerships tab.

On behalf of the Chapter, we would like to extend our sincerest appreciation to all of our Business Partners who contribute greatly to the success of our Chapter and its members. Without your support we are unable to provide many of the speakers, social events and scholarships that enhance our experiences as members of ALA San Diego. We value your friendship, knowledge, and financial support.

Please feel free to contact me should you have any questions regarding our Business Partner Program.

Respectfully,

Lauren Bloodworth
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## **Adams & Martin Group**





Legal Staffing • Project Management • Attorney Search

Kathy Gershwind 9255 Towne Center Dr., Suite 750 San Diego, CA 92121 619-799-0333 t 619-202-1666 f

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Adams & Martin Group, a division of Roth Staffing Companies, specializes in the placement of temporary, temporary-to-hire, and direct hire legal professionals in law firms and corporate legal departments. Our award-winning organization also specialty areas of focus on support staff roles, litigation solutions and attorney search services.

#### **Key Services**

Placement Services – Permanent Temporary/Permanent Placement Recruiting/e-cruiting

# **AHERN Insurance Brokerage**





Tamara Bartels, CIC, Vice President 9655 Granite Ridge Dr., Suite 500 San Diego, CA 92123 858-514-7105 t 858-571-9010 f

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AHERN Insurance Brokerage is a full-service brokerage specializing in the insurance needs of law firms. As a law firm insurance specialist with over 5,000 clients, we are in a unique position of truly understanding your business. AHERN is the Endorsed Insurance Brokerage of the San Diego County Bar Association.

#### **Key Services**

Insurance Related Services Benefits/Retirement Programs Risk Management

#### **ALA Member Discounts Offered:**

Lawyers Professional Liability premium discounts are available for San Diego County Bar Association members through AHERN's exclusive Lawyers Professional Liability program with XL Catlin.

# **Eastridge Legal Division**





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619-374-7009 f
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http://www.eastridge.com/legal

Eastridge Legal supports law firms and corporate legal departments by providing specialized recruitment solutions. Our industry experts specialize in legal staffing and the formulation of teams for legal projects.

#### **Key Services**

Payrolling Placement Services – Permanent Temporary/Permanent Placement

# **ICE**





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www.icesd.com

At ICE (Innovative Commercial Environments), we do more than sell furniture. In every project, we keep the overall big design picture in mind while paying close attention to detail. We take the worry away from our customers and provide client-focused services. ICE is 100% referral-based, which has been earned by attention to the delivery, timely punch list resolution and seamless integration. This critical factor is often overlooked by the 'big box' dealers. We are not quantity driven but quality focused; building our client base one project at a time.

#### **Key Services**

Furniture
Architecture
File Cabinets/Systems

# **One Legal**





Jerry Gregg
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jgregg@onelegal.com
www.onelegal.com

Easy to use solutions, premium customer support, and in-depth knowledge of the courts, make One Legal the most desirable single platform for litigation support services. With a 26-year proven track record, we consistently deliver trustworthy, accurate and on-time services that save our customers time, while reducing risk.

#### **Key Services**

Attorney Services Legal Research eFiling and eService

## RICOH CORPORATION



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www.ricoh-usa.com

Ricoh has been a powerful partner in the legal industry for more than two decades. Our dedicated teams of professionals understand the unique requirements of the legal industry. Let us provide the comprehensive Facilities Management, eDiscovery and IT solutions you need so that you can concentrate on what you do best: winning cases.

#### **Key Services**

Facilities Management E-Discovery Records Management

# **Robert Half Legal**



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Robert Half Legal provides law firm and corporate legal departments with highly skilled professionals, including lawyers, paralegals and legal support personnel, on a project and full-time basis. Additionally, we provide legal project teams, along with dedicated project space for litigation support services, e-discovery and managed review.

#### **Key Services**

Temporary/Permanent Placement Litigation Support E-Discovery

### Armanino LLP





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http://www.armaninoLLP.com

Armanino has the only dedicated team of professionals that work exclusively with Law Firms. These specialists have assisted hundreds of firms in California in areas such as strategic planning, succession and transition issues, partner and practice area profitability, benchmarking, partner compensation, M&A, partner retreats, interim CFO accounting and tax assistance.

#### **Key Services**

Accounting Services
Management Consulting
Outsourcing

## First Legal Network



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(800) 889-0111 t
(619) 231-1361 f
jkilmer@firstlegal.com
www.firstlegalsupport.com

First Legal is the first true comprehensive File Thru Trial<sup>TM</sup> solutions firm. We are uniquely qualified and have proven to bring continued success to our clients. That success comes through our culture of innovation and trust, commitment to quality service and depth of industry knowledge. This single-source approach enables us to simplify the litigation process for our clients.

#### **Key Services**

Litigation Support Attorney Services Court Reporting Services

# **Health Savings Associates**



Maria McGaffigan
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Encinitas, CA 92024
858-461-5103 t
760-487-1470 f
Maria@thehsateam.com
http://thehsateam.com

The Health Savings Team operates with unwavering integrity to provide exceptional value and unmatched service. We are family owned and strive to give our clients an experience of ease, assurance and peace of mind. Our team is dedicated to providing value and personalized care to guide you through the complex world of employee benefits.

#### **Key Services**

Benefits/Retirement Program Health & Wellness Insurance Related Services

# **Integro Insurance Brokers**



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Arlington Heights, Illinois 60005
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https://integrogroup.com

Our Law Firm Service Team at Integro is comprised of Brokers with deep experience handling the unique insurance needs of law firms. Team members have experience as practicing attorneys, lawyers' professional liability underwriters. claims managers and international brokers. Contact us to take the first steps towards the best insurance solutions for your firm.

#### **Key Services**

**Insurance Related Services** 

## iSolved HCM



Michael Migdol
Director of Sales – Central Region
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iSolved human capital management was designed for today's employer. It helps your organization deliver a better work life and get the employee mojo going. iSolved provides payroll, HR, time tracking, and benefits, unified in one solution for a better user experience. With iSolved, ALA members receive preferred discounts, free HR Management offerings as well as attendance to an ALA Conference of your choice.

#### **Key Services**

Payroll Human Resources Insurance Related Services

#### **ALA Member Discounts:**

ALA members receive preferred discounts, free HR Management offerings as well as attendance to an ALA Conference of your choice.

## **Knox Attorney Service, Inc.**



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Knox is dedicated to providing total document management to the legal community. We offer a full array of services including court filings, service of process, research, locates, investigations, copying, scanning & imaging, trial prep, shredding, record retrieval & subpoena prep, messenger, and facilities management services. Our focus is on customer service and long term relationships.

#### **Key Services**

Attorney Services Image – Copy Services Litigation Support

## **Konica Minolta Business Solutions**



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Konica Minolta Business Solutions is a leader in providing state of the art document solutions, IT services, eDiscovery and multi-functional Bizhub print/scan/fax/copy devices. We assist legal departments in working more efficiently by streamlining legal data and document management.

#### **Key Services**

Copiers
Managed IT Services
E Discovery

# Nationwide Legal

# NATIONWIDE LEGAL

Rosa Macias
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http://www.nationwideasap.com

Nationwide Legal, LLC is the solution for all your attorney service needs. With 13 offices in California, Arizona & Nevada, we can handle all of your E-filings/Court Filings, Service of Process, Courier & Reprographic needs 24/7. Nationwide Legal will customize service to fit your demands. Anyplace. Anytime. Nationwide.

#### **Key Services**

Copy Services E-Discovery Litigation Support

## **Torrey Pines Bank**



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Torrey Pines is a division of Western Alliance Bank, Member FDIC, the go-to business bank that offers a highly personalized banking experience with a broad range of solutions, a commitment to building relationships and ready access to decision makers. Each of our experienced relationship managers has the expertise to deliver creative solutions to meet your needs – quickly and decisively. This makes us an ideal choice for demanding professionals who expect more from both their personal and business banking. For more information, visit www.torreypinesbank.com.

#### **Key Services**

Financial Services
Banking

# **ABA Retirement Funds Program**





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<a href="mailto:www.abaretirement.com">www.abaretirement.com</a>

Not all retirement plans are alike. Find out why thousands of law firms of all sizes use the ABA Retirement Funds Program as their 401(k) provider. Call us at 866-812-3580 for a free consultation or visit <a href="https://www.abaretirement.com">www.abaretirement.com</a> to learn about a different kind of retirement plan built specifically for the legal community.

#### **Key Services**

Benefits/Retirement Programs Financial Services - Management Insurance Related Services

# Corodata Records Management, Inc.





Stuart Johnson 12375 Kerran Street Poway, CA 92064 858-391-3583 t 858-748-5928 f sjohnson@corodata.com www.corodata.com

Our ALA clients tell us they appreciate the great LOCAL customer service and staff longevity so they can speak with the same people year after year (Stuart has been with Corodata for 17 years). Please call Stuart to discus your records management, imaging, and shredding needs.

#### **Key Services**

Records Management Shredding Offsite Storage

# **Hughes Marino**



# HUGHES MARINO

Star Hughes-Gorup 1450 Front Street San Diego, CA 92101 (619) 238-2111 t (619) 238-2112 f star@hughesmarino.com www.HughesMarino.com

Hughes Marino is an industry-leading commercial real estate firm that exclusively represents tenants and buyers – never landlords – so we never have a conflict of interest. With offices across the nation, Hughes Marino has been helping companies lease, buy and build commercial space across the nation for over 25 years.

#### **Key Services**

Commercial Real Estate - Tenant and Buyer Representation Program, Project and Construction Management Portfolio Lease Administration and Advisory

## **LANSolutions LLC**



Julie Homan 6359 Nancy Ridge Drive San Diego, CA 92121 858-587-8000 t jhoman@lansolutions.net http://www.lansolutions.net

Serving San Diego firms for over 25 years, LANSolutions has an A+ rating from the BBB. Certified in the top document management solutions; expertise in litigation support software; and in various case and practice managements, and billing software applications. LANSolutions offers a full legal managed service offerings or has flexible ala carte IT offerings.

#### **Key Services**

Legal Technology Managed IT Services Disaster Prevention/Recovery

# LawDocsXpress, Inc.





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LawDocsXpress is an outsourcing service solely focused on word processing and secretarial support. We are a true on-demand service delivering quality work at extremely competitive rates; use only US-based, qualified legal personnel; assign personnel exclusively to each firm; and do not charge premiums for off-hours support.

#### **Key Services**

Outsourced Word Processing Off-site Transcription Other E-filing

## LexisNexis



Steve Niyati 9443 Springboro Miamisburg OH, 45342 (619) 261-4267

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LexisNexis Legal & Professional is a leading global provider of legal, regulatory and business information and analytics that help customers increase productivity, improve decision-making and outcomes, and advance the rule of law around the world. We help lawyers win cases, manage their work more efficiently, serve their clients better and grow their practices. We assist corporations in better understanding their markets, monitoring their brands and competition, and in mitigating business risk.

#### **Key Services**

Legal Research Case Management Litigation Support

# Peterson Reporting, Video & Litigation Services





Brenda Peterson
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http://www.petersonreporting.com

Peterson Reporting Nationwide Litigation is a highly regarded resource delivering superior reporting, video and trial preparation technology. Online services and transcript exhibit linked files promise freedom and efficiency. We provide one point of contact for reporting, video and trial service nationwide.

#### **Key Services**

Court Reporting Legal Videography Litigation Support

#### **ALA Member Discounts**

Discount for negotiated volume of business

## Titan Legal Services, Inc.





Where Knowledge and Service Matter

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Affordable and reliable Subpoena and Records Retrieval Service for the entire state of California and nationwide for District Court subpoenas. Subpoena preparation and service of process, on-site scanning, Deposition Officer duties and medical records retrieval via HIPAA authorizations. We are known for our subpoena knowledge, expertise and professional Customer Service.

#### **Key Services**

Litigation Support Document Retrieval Subpoena Prep & Service

## **Transition Staffing Group (TSG)**





Jeff Parker 10509 Vista Sorrento Pkwy, Suite 300 San Diego, CA 92121 858-404-9900 t 858-404-9901 f Jeff@callTSG.com www.calltsg.com

Transition Staffing Group's proprietary method combines technology with a deep understanding of human nature to uncover hidden talent and successfully connect businesses with truly seasoned Administrative, HR, Legal, Finance and Accounting professionals. Consistently ranked #1 in client and candidate satisfaction because we are serious about maintaining our reputation of excellence.

#### **Key Services**

Placement Services – Permanent Temporary/Permeant Placement Recruitment/E-Cruiting

## **VDS**





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VDS has been serving the legal community since 2006 with offices located in Orange County, Los Angeles and San Francisco. We provide Information Governance / Records & Disposition Management strategies as well as traditional Managed Services including but not limited to, Office Services, Docket Management, eDiscovery, Business Intake, Reception and equipment sales.

#### **Key Services**

Records Management & Information Governance Facilities Management Copiers

#### **ALA Member Discounts**

Free one time Record Retention Policy assessment with analysis (one-page)

# **Veritext Legal Solutions**





Jeff Koller 550 West C Street San Diego, CA 92101 800-590-1800 t 619-923-2426 f jkoller@veritext.com http://www.veritext.com

Veritext is the leading court reporting agency in deposition and litigation support solutions. For law firms and corporations, we provide national coverage, state of the art facilities, highly skilled court reporters, advanced technology, unparalleled client service and on time delivery.

#### **Key Services**

Court Reporting/Litigation Support Video Conferencing Hearings & Trials

# All State Legal



Bob Yamami One Commerce Drive Cranford, NJ 07016 (908) 272-0800 x 6102 byamami@aslegal.com www.aslegal.com

ALL-STATE LEGAL provides law firms of all sizes, from solo practitioners to the largest law firms with a single reliable, proven source for identity, filing, practice specific and office essentials backed by a national footprint, a best-in-class online platform and knowledgeable, personal customer care. Proud to support ALA since 1971!

#### **Key Services**

Printer/Engraver Office Supplies/Stationary/Forms Gifts - Corporate

# **C&M Relocation Systems**





Mick Mahaffey
San Diego, CA
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(619) 562-6373 f
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http://www.cmtransfer.com/

C&M Relocation Systems has been in business for nearly 30 years taking care of all of San Diego County's relocation needs. We specialize in office, industrial, biotech and machinery relocations of all sizes. We pride ourselves on being one of the most efficient and innovative relocation companies in San Diego.

#### **Key Services**

Office / Commercial (Only) Relocation Services Certified E-Waste Destruction New, Used, Refurbished Furniture Sales

#### **ALA Member Discounts**

All work is quoted and best pricing for ALA Members

## **MassMutual Pacific Coast**



Brendan Farrelly
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Headquartered in La Jolla, MassMutual Pacific Coast has provided more than 19,094 Southern California clients with insurance protection products and financial products and services. Our clients are individuals, families, businesses and their employees who trust us to help them achieve their long-term financial goals.

#### **Key Services**

Financial Services



# IN KIND SPONSORSHIPS

Business Partners are a valuable resource and contribute greatly to our success.

## **Considine & Considine**



Earning Your Trust Since 1946

Lauren Torres
1501 5<sup>th</sup> Avenue, Suite 400
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http://www.cccpa.com

Considine & Considine is a full service accounting firm offering professional and personalized services to business and professional practice owners in the areas of audit, taxation, estate and retirement planning, and pensions.

#### **Key Services**

Accounting Services
Benefits/Retirement Programs

# **Crowne Plaza San Diego Mission Valley**



Ashley Reid
Senior Catering Manager
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The Crowne Plaza San Diego has 30,000 square feet of flexible meeting space. Our resort style property features over ten acres of lush, tropical landscape. Our large outdoor pool in the central courtyard, waterfalls and koi ponds make the Crown Plaza San Diego a top choice for reunions, corporate meetings, and conventions.

#### **Key Services**

Hospitality
Meeting / Retreat Facility

## Hilton San Diego Gaslamp Quarter





Adriana Candon
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www.hilton.com
facebook.com/hiltongaslampquarter
twitter.com/hiltononline

At the gateway to the Gaslamp Quarter, this hotel features a unique, chic industrial space that overlooks Fifth Avenue and the iconic Gaslamp sign. Our Gaslamp room features 3,500 sq. ft. of event space, floor to ceiling windows, exposed ceilings, polished concrete flooring and an adjoining 7,000 sq. ft. open air terrace. The starlight terrace has design features from the Gaslamp storied past including a brick wall from the original Bridgeworks Building dating back to the first settlement of the region.

#### **Key Services**

Hospitality
Meeting / Retreat Facility

# REPROGRAPHICS SPONSOR

# Special Counsel – Parker + Lynch – D4



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As part of the Special Counsel family, D4 provides cost effective solutions to complex litigation. Through the use of cutting edge technology, and unparalleled industry experience we are able to create partnerships with our clients to help control their legal spend, while mitigating their risks.

#### **Key Services**

Document Management E-Discovery Court Reporting

## **EPhost**



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EPhost, Inc has been providing web hosting, web design, and dedicated server hosting to businesses in San Diego for over 15 years. We are committed to excellence in service, technical skill and professional customer service. We offer comprehensive personal attention for the best web hosting experience in San Diego!

#### **Key Service**

Network Administration