

2023 BUSINESS PARTNER SPONSORSHIP PROGRAM PROCEDURES AND FORMS

The San Diego Chapter of the Association of Legal Administrators truly appreciates your support. We recognize that our Business Partners are a valuable resource and have a hand in our success. We look forward to a mutually rewarding relationship.

Business Partner Sponsorships

- Limited sponsorships (Platinum Paradise, Golden Sunset, Silver Sandcastle, and Bronze Boogie Board) selections will be made on a first-come, first-serve basis. All forms must be accompanied by a 50% deposit.
- Checks and credit card payments are accepted. Please make checks payable to ALA San Diego
 Chapter. Credit card payments can be made on the San Diego ALA chapter website on the
 Partnership Opportunities page. If you pay by credit card, please indicate your company name in
 the memo field and list the name of the credit card holder on the sponsorship form.
- Multiple requests for the same sponsorship opportunity received on the same date will be determined by receipt of payment.
- In-kind sponsorship requests are due by December 15, 2022. Multiple requests for the same sponsorship opportunity will be determined at the discretion of the board.
- Please list your first, second and third choices in the Business Partner Sponsorships section.
- Sponsorships paid in full by December 15, 2022 by check or credit card, will receive a 5% discount. Payments must be received by December 15, 2022 in order to receive a discount.
- If not paid in full with your submission, an invoice for the balance due will be sent in December and is due on or before January 6, 2023.
- Limited sponsorships will be acknowledged upon receipt of the deposit. In-kind sponsors will be notified of their sponsorship by December 15, 2022.

Business Partner Directory & Website

- All San Diego Chapter Business Partner Sponsors are invited to be included in the Chapter's 2022 Business Partner Directory. In order to be included in the directory, all information below must be received no later than January 13, 2023.
- Renewing business partners We will continue to use the current representative headshot and company logo. If you wish to update either, please send us a new version.
- For new business partners, please email your company logo and a representative photo (headshot preferred) in a format that can be enlarged and/or reduced to gerri.vidmar@dentons.com.

Legal Resource Fair

- All sponsorship levels, with the exception of Surf's Up, includes attendance at the Legal Resource Fair ("LRF"). Documentation relating to the LRF will be sent to all renewing business partners in December 2022 upon confirmation of renewal.
- If you are interested in only attending the LRF a la carte, please contact Gerri Vidmar, gerri.vidmar@dentons.com.



ALA SD Chapter Business Partner Contacts:

Gerri Vidmar
Director, Business Partner Relations
gerri.vidmar@dentons.com

Please indicate your first, second, and third choices in order to reserve your desired sponsorship level.

Sponsorship Opportunity	Number Available	Amount	1st Choice	2nd Choice	3rd Choice
Platinum Paradise Sponsor	1	\$6,500			
Golden Sunset Sponsor	2	\$5,500			
Silver Sand Castle Sponsor	6	\$3,500			
Bronze Boogie Board Sponsor	12	\$2,000			
Catch The Wave Sponsor	Unlimited	\$1,000			
Surf's Up Sponsor	Unlimited	\$500			
Accounting Sponsor	1	In-Kind			
Social Media/Advertising Sponsor	1	In-Kind			
Reprographics Sponsor	1	In-Kind			
Photography Sponsor	1	In-Kind			
Website Sponsor	1	In-Kind			
Hospitality Sponsor	2	In-Kind			
Catering Sponsor	1	In-Kind			

SAN DIEGO CHAPTER A Chapter of the Association of Equal Administrators

2023 Business Partner Sponsorship Forms

Loyalty Discounts

The San Diego Chapter wants to show our appreciation for our current 2022 Business Partners. Accordingly, returning Business Partners who renew at the same or a higher level by December 31, 2022, will be eligible for discounts that are as follows:

Platinum Paradise Sponsor	20%
Golden Sunset Sponsor	15%
Silver Sand Castle Sponsor	10%
Bronze Boogie Board Sponsor	10%
Catch the Wave Sponsor	5%

Priority will be given to Business Partners to keep their existing levels for <u>2 weeks</u>, after which those sponsorship levels along with their discounts will be awarded on a first come, first serve basis.

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Business Partner Directory and Website Information:

San Diego Chapter Annual Community Connection Event – Couture for a Cause

We are delighted to report that Couture for a Cause was held in September. There were 175 attendees and we raised \$12K for StarPal and Voices for Children. We are very excited to once again host *Couture for a Cause* in 2023! Is your company interested in securing a sponsorship for *Couture for a Cause* in 2023? If so, please contact Gerri Vidmar, gerri.vidmar@dentons.com for more information.

ALA Sponsorship Payment Information:

Please send payment via check (preferred) or <u>online</u> via credit card. Checks should be mailed to:

ALA – San Diego Chapter

c/o Lani Zerr Hecht Solberg Robinson Goldberg & Bagley LLP 600 West Broadway, Suite 800 San Diego, CA 92101



Business Partner Directory Products & Services Categories

Please select up to three (3) key services for company listing in 2021 Business Partner Directory and website.

Accounting Services		Internet/Intranet/Extranet Services
Accounts Receivable Management		Lease Financing
Attorney Services		Legal Research
Automated Client Billing		Litigation Support
Benefits/Retirement Programs		Management Consulting
Case Management		Marketing
Contact Management System		Meeting/Retreat Facilities
Coffee/Refreshment Services		Messenger/Delivery Services
Conference Calling		Network Administration
Copiers		Office Supplies/Stationery/Forms
Copy Services		Offsite Storage
Docketing/Calendaring		Photography/Headshots
Document Coding & Hosting		Printer/Engraver
Electronic Document Management		Publications
E-Discovery		Real Estate Services
Employee Pre Screening Assessments		Records Management
Employee Job Fit Assessments		Recruiting/Placement Services
Employee Development/Coaching		Relocation Consultants
E-Learning – E-Services		Risk Management
Facilities Management		Telephone services
Financial Services – Management		Time Entry/Billing
Furniture / Furniture Repair		Training and Development



Gifts – Corporate	Translation Services
Health & Wellness	Travel Services
Hospitality	Video Conferencing
Image – Copy Services	OTHER:
Insurance Related Services	OTHER: