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## **BUSINESS PARTNER DIRECTORY**

### **2015-2016**

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## **ASSOCIATION OF LEGAL ADMINISTRATORS**

*Business Partners are a valuable resource  
and contribute greatly to our success.*

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## ASSOCIATION OF LEGAL ADMINISTRATORS SAN DIEGO CHAPTER



Liz Whitten



Wendy Connor

As the incoming and outgoing Directors of Business Partner Relations, we are happy to provide you with the 2015-2016 Business Partner Directory. This directory lists all of the businesses who are partnering with ALA in our Business Partner Sponsorship Program, and those companies who are exhibited at our Legal Resource Fair.

We encourage all members to go to this Business Partner Directory first whenever you shop for a product or service for your firm. Not only are our Business Partners committed to delivering the highest quality products and services, they are also committed to furthering the goals of ALA San Diego. They do this by making their expertise available to our members, and providing the money the Chapter needs to provide the outstanding educational and networking events and scholarship opportunities we value as members. The Chapter sincerely appreciates the Business Partners' generosity and willingness to provide expert educational resources for its members.

This directory has been created in an electronic format for your convenience. The Business Partners' email and web addresses are linked for easy access. You may also easily find this information by going to the Chapter website at [www.sandiegoala.org](http://www.sandiegoala.org) and clicking on the Business Partners link in the Partnerships tab.

On behalf of the Chapter, we would like to extend our sincere appreciation to all of our Business Partners who contribute greatly to the success of our Chapter and its members. Without your support we would be unable to provide many of the speakers, social events and scholarships that enhance our experiences as members of ALA San Diego. We value your friendship, knowledge and financial support.

Please feel free to contact us should you have any questions regarding our Business Partner Program,

Respectfully, Liz Whitten & Wendy Connor

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# GOLDEN SUNSET

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## Eastridge Workforce Solutions - Legal Division



### Legal Division

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<http://www.eastridge.com/legal>

Eastridge Legal Division places attorneys, paralegals, litigation support, compliance professionals, contract specialists and other legal positions. We staff for many notable law firms, corporate legal departments, nonprofits and government agencies, by forming trusted relationships with clients and candidates over the last 25 years.

### Key Services

Temporary/Permanent Placement  
Recruiting/E-cruiting  
Litigation Support

# SILVER SAND CASTLE

## First Legal Network



Don Hoefnagel  
1111 6<sup>th</sup> Avenue, Suite 204  
San Diego, CA 92101

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619-231-1361 f

[dh@firstlegalnetwork.com](mailto:dh@firstlegalnetwork.com) [dh@firstlegalnetwork.com](mailto:dh@firstlegalnetwork.com)  
<http://www.firstlegalsupport.com>

First Legal Network is a litigation solutions company integrating Support Services (court filing, service of process), Investigations (asset searches, surveillance), Records Retrieval (subpoena mobile photocopy), Digital Solutions (litigation copy, scanning, coding and imaging), and Deposition Services (court reporting, video services). We're available 24/7 with 16 offices in California, Nevada and Arizona.

### Key Services

Litigation Support  
Court Reporting Services  
Document Management/Retrieval



Christina Baker  
5075 Shoreham Place, Suite 235  
San Diego, CA 92122  
858-597-1170 t  
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LegalStaff is a San Diego County based staffing agency with over 25 years of legal placement experience at local, regional, and national staffing levels. We specialize in direct-hire and temporary placements in the capacity of paralegals, secretaries, receptionists, attorneys, and record clerks. We have the experience, resources and strong relationships to ensure success.

### **Key Services**

Placement Services – Permanent  
Placement Services – Temporary  
Human Resources



Sigrid Propper  
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San Diego, CA 92101  
619-232-7500 t  
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spropper@nationwideasap.com" spropper@nationwideasap.com  
<http://www.nationwideasap.com>

Nationwide Legal, LLC is the solution for all your attorney service needs. With 11 offices in California, Arizona & Nevada, we can handle all of your e-filings/Court filings, Service of Process, Courier & Reprographic needs 24/7. NWL will customize service to fit your demands Anyplace. Anytime. Nationwide.

### **Key Services**

Attorney Services  
Image/Copy Services  
Messenger/Delivery Services

# SILVER SAND CASTLE

## Peterson Reporting, Video & Litigation Services



Brenda Peterson  
530 B Street, Suite 350  
San Diego, CA 92101  
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Peterson Reporting, Video and Litigation is a highly-regarded resource delivering superior reporting, video and trial presentation technology, including mobile technology. Secure online services and transcript/exhibit linked files promise freedom and efficiency. We provide the point of contact for reporting, video and trial services increasing efficiency and decreasing costs

### **Key Services**

Court Reporting  
Legal Videography  
Litigation Support

# SILVER SAND CASTLE

**Robert Half Legal**



Kim Houston  
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Located in major markets throughout North America, Robert Half Legal is a premier provider of experienced project and full-time professionals for law offices and corporate legal departments. The firm places highly-skilled candidates in a wide range of positions for the legal field. For additional information, please contact our San Diego office at (619) 234-3181 or visit [www.roberthalflegal.com](http://www.roberthalflegal.com).

## **Key Services**

Placement Services – Permanent/Temporary  
Litigation Support  
E-Discovery

# SILVER SAND CASTLE

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**UPS**



Jarrod Purdon  
1331 S. Vernon Street  
Anaheim, CA 92805  
678-361-7615 t  
jpurdon@ups.com

UPS strives to make your practice more productive and more profitable. UPS's innovative technology streamlines shipping processes, creating value that goes beyond on-time delivery. Now attorneys, staff, and clients can streamline their days, too, efficiently managing time and money. Learn more at: [www.thenewlogistics.com](http://www.thenewlogistics.com).

## **Key Services**

Global Logistics  
Overnight Delivery

## BRONZE BOOGIE BOARD

### AHERN Insurance Brokerage



Tamara Bartels  
9655 Granite Ridge Dr., Suite 500  
San Diego, CA 92123  
858-514-7105 t  
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Ahern Insurance Brokerage (AHERN) is one of the largest full-service and independently owned insurance brokerage firms specializing in the insurance needs of law firms in the country. With an agency philosophy of building long-term business relationships with both insureds and insurance companies, founder William Brian Ahern has established AHERN as one of the most respected agencies in the marketplace. As a result of these strong industry partnerships, AHERN is able to provide its clients with superior value added services, professional representation, and the ability to deliver the most comprehensive programs to over 3,900 law firm clients.

#### **Key Services**

Insurance Related Services  
Benefits/Retirement Programs

# BRONZE BOOGIE BOARD

## Document Technologies, Inc. (DTI)



Alex Marjanovic  
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[www.DTIglobal.com](http://www.DTIglobal.com)

DTI is committed to developing principle-centered leaders for the purpose of providing superior document outsourcing services. The foundation of our success is to empower our people to perform beyond our customers' expectations. DTI helps clients remain focused on their core competencies, while lowering overhead costs, reducing risk, and improving discovery and document management practices. Offering a wide range of both on-site and off-site services, DTI develops tailored solutions for each unique client need. Thousands of law firms and corporations have leveraged DTI's expertise and capacity to provide cost containment solutions without sacrificing quality or service.

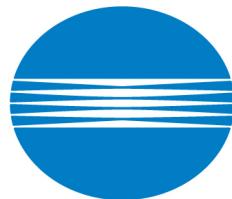
### **Key Services**

ESI Processing & Hosting  
Contract Attorney Review  
Data Acquisition and Forensics

# BRONZE BOOGIE BOARD

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**Konica Minolta Business Solutions**



**KONICA MINOLTA**

Andre Stone

5959 Cornerstone Court West, Suite. 200

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[www.kmbs.konicaminolta.us](http://www.kmbs.konicaminolta.us)" [www.kmbs.konicaminolta.us](http://www.kmbs.konicaminolta.us)

Konica Minolta Business Solutions is a leader in providing state of the art document solutions, IT services, eDiscovery and multi-functional Bizhub copy/print/scan/fax devices. We assist legal departments in working more efficiently by streamlining legal data and document management.

## **Key Services**

Copiers

Cost Recovery

E-Discovery

# BRONZE BOOGIE BOARD

## OneAmerica Retirement Services



*Retirement plan administrative  
and recordkeeping services  
provided by*  
**ONEAMERICA  
RETIREMENT  
SERVICES LLC**  
*a ONEAMERICA® company*

Dave Kempton (pictured)  
Randy Reed  
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<http://www.oneamerica.com>

OneAmerica has been dedicated to serving the special retirement plan needs of law firms and their staffs for more than 50 years. We can provide trustee and recordkeeping services for firms with complex retirement plan structures.

### **Key Services**

Financial Services/Management  
Benefits/Retirement Programs

# BRONZE BOOGIE BOARD

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**RICOH Legal**



Amber Wood  
404 Camino Del Rio South, Suite 300  
San Diego, CA 92108  
760-815-6604 t  
Amber.Wood@ricoh-usa.com" [Amber.Wood@ricoh-usa.com](mailto:Amber.Wood@ricoh-usa.com)  
[www.ricoh-usa.com/](http://www.ricoh-usa.com/) [www.ricoh-usa.com/](http://www.ricoh-usa.com/)

Ricoh Legal. The experience of IKON. The innovation of Ricoh. We're committed to bringing the largest, most experienced organization of legal document solutions to work for you, along with delivering premier eDiscovery services. As a powerful partner to the legal community for over two decades, we have earned the trust of clients by providing the comprehensive document solutions you need to allow you to concentrate on what you do best: winning cases.

## **Key Services**

On Site Managed Services  
Business Equipment  
IT Services

# BRONZE BOOGIE BOARD

## Trew Financial and Benefits



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[www.trewgroup.com](http://www.trewgroup.com)

### **Key Services**

Insurance Related Services  
Benefits/Retirement Programs  
Financial Services/Management

# CATCH THE WAVE

## ABA Retirement Funds Program



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[www.abaretirement.com](http://www.abaretirement.com)

ABA Retirement Funds Program provides unique 401(k), profit sharing and cash balance plans for the legal community. ING, Northern Trust and TD Ameritrade team together to provide retirement plan solutions for law firms of all sizes. For information and a prospectus, please call Patrick Conlon at (617) 230-1496.

### **Key Services**

Benefit/Retirement Programs  
Financial Services/Management

# CATCH THE WAVE

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**Aptus Court Reporting**



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<http://www.aptusCR.com>" <http://www.aptusCR.com>

Aptus connects the most talented and reliable reporters in the industry to ensure the most efficient deposition solutions for your case. With over 35 years of combined experience in the litigation support business, we provide a one-stop solution for your deposition and trial needs including online calendaring, transcript & exhibit repositories as well as access to all of your invoices. Aptus is conveniently located in [San Diego](#), [San Francisco](#), and [Orange County](#) to meet your local court reporting service needs. Our commitment and passion to be the best insures you an experience you will want to repeat.

## **Key Services**

Court Reporting  
Videography  
Trial/Litigation Support

# CATCH THE WAVE

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**Canon Business Process Services, Inc.**



CANON BUSINESS PROCESS SERVICES, INC.

Jack O'Brien  
1055 West 7<sup>th</sup> Street, 16<sup>th</sup> Floor  
Los Angeles, CA 90017  
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<http://www.cbps.canon.com> <http://www.cbps.canon.com>

Canon Business Process Services provides managed services and technology that enable organizations to improve efficiency while reducing risk and cost. Services include BPO, imaging, records management, print, mail, and eDiscovery. Based in New York City, Canon Business Process Services is a wholly owned subsidiary of Canon U.S.A., Inc.

## **Key Services**

Facilities Management  
Litigation Support  
Records Management

# CATCH THE WAVE

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## Certified Information Management



Nate Grochmal  
3833 Bancroft Drive  
Spring Valley, CA 91977  
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[nate@certifiedusa.net](mailto:nate@certifiedusa.net) [nate@certifiedusa.net](mailto:nate@certifiedusa.net)  
[www.certifiedusa.net](http://www.certifiedusa.net)

Certified operates secure record centers to make your document management program more efficient. Certified guarantees cost savings and more importantly, we still maintain a personal touch.

### **Key Services**

Records Management  
Offsite Storage  
Document Management Retrieval

## CATCH THE WAVE

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**City National Bank**



Theotis Daniels  
8889 Rio San Diego Drive, Suite 101  
San Diego, CA 92108  
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<http://www.cnb.com> <http://www.cnb.com>

City National Bank has been dedicated to serving the special financial needs of attorneys, law firms and their staff for more than 60 years. We can provide cash flow and capital requirement solutions as well as trustee and recordkeeping services for firms with complex retirement plan structures.

### **Key Services**

Banking  
Lending  
Wealth Management

# CATCH THE WAVE

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## Corodata Information Management



Stuart Johnson  
12375 Kerran Street  
Poway, CA 92064  
858-391-3583 t  
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For over three decades, family-owned, Corodata (formerly Corovan) has assisted the California legal community STATEWIDE with great LOCAL customer service and values. Our dedicated team helps your firm meet its financial and internal-customer goals. Please go to [www.corodata.com](http://www.corodata.com) to learn about our records and media storage, imaging, and shredding services.

### **Key Services**

Records Management  
Offsite Storage  
Shredding

# CATCH THE WAVE

## DTI Management Services



Scott Burton  
501 West Broadway, Suite. 400  
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[www.DTIdglobal.com](http://www.DTIdglobal.com)

DTI provides traditional and advanced facilities management services, on-site and off-site litigation services and support solutions, and middle office outsourcing LPO solutions to legal clients nationwide. DTI delivers exceptional people, highest quality service, creative technology solutions, and a focus on reducing fixed costs that is critical to clients today.

### **Key Services**

Facilities Management  
Outsourcing  
Litigation Support

## CATCH THE WAVE

### Esquire Deposition Solutions



Sheila Kristine Wise  
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402 West Broadway, Emerald Plaza, Suite 1600  
San Diego, CA 92101  
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619-239-4117 f  
Sheila.Wise@esquiresolutions.com" Sheila.Wise@esquiresolutions.com  
www.esquiresolutions.com

Esquire Deposition Solutions has been providing world-class deposition services for over 25 years. We have 45 offices nationwide, as well as affiliates throughout the country. Our offices offer conference suites and are staffed by our friendly and responsive team. Book your next deposition with us today!

#### **Key Services**

Court Reporting  
Litigation Support  
Video Conferencing

# CATCH THE WAVE

---

**Gunlocke**



Paula Clark  
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Escondido, CA 92026  
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760-888-8725 f  
clarkp@gunlocke.com  
www.gunlocke.com

The Gunlocke Company – Established 1902  
Designed, developed, built, and shipped from Wayland, New York...USA

Great furniture doesn't live in a vacuum, or a showroom. It lives in the real world of business. It proves itself every day. And serious professionals know they can count on it — in every way. For those who like substance with their style, Gunlocke's passionate desire to set a higher standard and solve real problems makes all the difference. Gunlocke. Performance in Wood™.

## **Key Services**

Furniture

Furniture

Furniture

# CATCH THE WAVE

---

**Health Savings Associates, Inc.**



Maria McGaffigan  
700 2<sup>nd</sup> Street  
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760-487-1470 f

[Maria@thehsateam.com](mailto:Maria@thehsateam.com) [Maria@thehsateam.com](mailto:Maria@thehsateam.com)  
<http://thehsateam.com/>

Health Savings Associates, Inc. operates with unwavering integrity to provide exceptional value and unmatched service. We are family owned and we strive to give our clients an experience of ease, assurance, and piece of mind. The HSA Team provides employee benefit solutions as well as support and expertise.

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**LANSolutions LLC**



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E-Discovery  
Litigation Support

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Secure Destruction (shredding)/Document Storage (physical and digital)  
Data protection/disaster recovery/e-discovery  
Information Governance

# CATCH THE WAVE

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Cost Recovery  
Network Administration

# CATCH THE WAVE

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**Special Counsel**



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# SURF'S UP

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Litigation Support

# SURF'S UP

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### **Key Services**

Hospitality  
Meeting/Retreat Facilities  
Travel Services

# SURF'S UP

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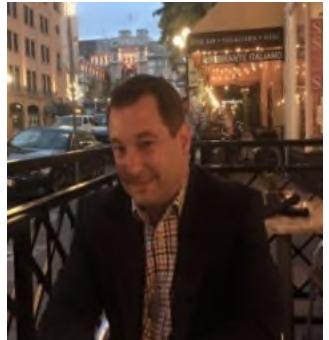
### Key Services

Court Reporting  
Copy Services  
Attorney Service

## SURF'S UP

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**nQueue**



John Mooney  
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### **Key Services**

Document Scanning and Routing  
Cost Recovery  
Document Management

## SURF'S UP

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# SURF'S UP

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