
BUSINESS PARTNER DIRECTORY

2024



ASSOCIATION OF LEGAL ADMINISTRATORS

*Business Partners are a valuable resource
and contribute greatly to our success.*



**ASSOCIATION OF
LEGAL ADMINISTRATORS
SAN DIEGO CHAPTER**

Hello Members,

As Director of Business Partner Relations, I am happy to provide you with the 2024 Business Partner Directory. This directory lists all the businesses who are partnering with ALA in our Business Partner Sponsorship Program.

We encourage all members to go to this Business Partner Directory first whenever you shop for a product or service for your firm. Not only are our Business Partners committed to delivering the highest quality products and services they are also committed to furthering the goals of ALA San Diego. They do this by making their expertise available to our members and providing the money the Chapter needs to provide the outstanding educational and networking events and scholarship opportunities we value as members. The Chapter sincerely appreciates the Business Partners' generosity and willingness to provide expert educational resources for its members.

This directory has been created in an electronic format for your convenience. You may also easily find this information by going to the Chapter website at www.sandiegoala.org and clicking on the Business Partners link in the Partnerships tab.

On behalf of the Chapter, I would like to extend my sincerest appreciation to all of our Business Partners who contribute greatly to the success of our Chapter and its members. Without your support we are unable to provide many of the speakers, social events and scholarships that enhance our experiences as members of ALA San Diego. We value your patronage, friendship, knowledge, and financial support.

Please feel free to contact me should you have any questions regarding our Business Partner Program.

Respectfully,

Katya Adams
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(858) 535-1511

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ACCOUNTING SERVICES

Actionstep
Considine & Considine

ACCOUNTS RECEIVABLE MANAGEMENT

Frontline Managed Services

ATTORNEY SERVICES

First Legal
Knox Services
Rapid Legal

AUTOMATED CLIENT BILLING

Centerbase

BENEFITS/RETIREMENT PROGRAMS

ABA Retirement Funds Program
Acrisure
Considine & Considine

CASE MANAGEMENT

Actionstep
LexisNexis

CONTACT MANAGEMENT SYSTEMS

Centerbase

COPIERS

Konica Minolta

COPY SERVICES

Nationwide Legal

COURT REPORTING

Peterson Reporting

E-DISCOVERY

CopyScan, Inc.

First Legal
Konica Minolta
Nationwide Legal
Robert Half Legal
RICOH

E-FILING AND E-SERVICE

Rapid Legal

EMPLOYEE BENEFITS

KingBenefits Insurance Solutions, Inc.

FACILITIES MANAGEMENT

RICOH

FINANCIAL SERVICES/MANAGEMENT

ABA Retirement Funds Program

HUMAN RESOURCES

iSolved HCM

IMAGE/COPY SERVICES

CopyScan, Inc.
Knox Services
Ricoh

INSURANCE RELATED SERVICES

Acrisure
iSolved HCM
KingBenefits Insurance Services, Inc.

LEGAL RESEARCH

LexisNexis

LITIGATION SUPPORT

Adams & Martin Group
CopyScan, Inc.
First Legal
Knox Services
LexisNexis
Nationwide Legal
Peterson Reporting

Robert Half Legal

MANAGED IT SERVICES

Endsight

Enteracloud

Frontline Managed Services

Konica Minolta

OFFICE SUPPLIES/STATIONERY/FORMS

IQ Total Source

OFFSITE STORAGE

Corodata

PAYROLL

Eastridge Workforce Solutions

iSolved HCM

PHOTOGRAPHY/HEADSHOTS

Bauman Photographers

REAL ESTATE SERVICES

CalPrivate Bank

Re:Align Tenant Strategies

RECRUITING/PLACEMENT SERVICES

Adams & Martin Group

RECORDS MANAGEMENT

Corodata

RICOH

RELOCATION CONSULTANTS

Re:Align Tenant Strategies

RISK MANAGEMENT

Acrisure

SHREDDING

Corodata

TAX PREPARATION

Considine & Considine

TEMPORARY/PERMANENT PLACEMENT

Eastridge Workforce Solutions

Robert Half Talent

TIME ENTRY/BILLING

Actionstep

Centerbase

Frontline Managed Services

VIDEO CONFERENCING/VIDEOGRAPHY

Peterson Reporting

OTHER

Backups (Enteraccloud)

Banking and Finance (CalPrivate Bank)

Cloud Infrastructure (Enteraccloud)

Commercial Real Estate Tenant Brokerage

Services (Re:Align Tenant Strategies)

Concierge Services (Rapid Legal)

Disaster Prevention/Recovery (Endsight)

Document Review Services (Adams & Martin Group)

Legal Technology (Endsight)

Adams & Martin Group



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Adams & Martin Group is a legal staffing services company, providing law firms and legal departments throughout the U.S., with temporary, temporary-to-hire, and direct hire placements as well as attorney search and document review services. Our dedicated recruiters, many of whom are former legal professionals themselves, are well-networked and active in professional associations in the legal industry. They specialize in finding the right legal professionals to align with the unique needs of our clients nationwide.

Key Services

Recruiting/Placement Services
Litigation Support
Document Review Services

Eastridge Legal Division



Milena Abarca
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Eastridge Workforce Solutions supports law firms and corporate legal departments by specialized recruitment solutions. Our industry experts specialize in legal staffing and formulation of teams for legal projects.

Key Services

Placement Services – Permanent
Temporary/Permanent Placement
Payroll

ALA Member Discounts Offered:

Eastridge Legal is happy to provide ALA-members with discounted fees for temporary and direct-hire staffing.

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Key Services

Copy Services

E-Discovery

Litigation Support



James Kilmer
530 "B" Street, Suite 1050
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First Legal is the first true comprehensive File Thru Trial™ solutions firm providing a single-source approach that enables us to simplify the litigation process for our clients. Our culture of innovation, trust, quality service, and depth of industry knowledge makes us uniquely qualified to bring relevant and timely solutions. Our suite of services, including court filing, eFiling, service of process, court reporting, eDiscovery, record retrieval, digital, and investigations, work together to ensure a personalized and effortless client experience.

Key Services

Litigation Support
Attorney Services
eDiscovery

SILVER SAND CASTLE

Rapid Legal



Joshua Jones
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www.rapidlegal.com

Rapid Legal is a premium litigation support service firm providing electronic & physical court filing, process serving and more, directly for law firms, companies, and government agencies. Our people and technology work together to maximize court filing acceptance and return court-stamped documents and proofs fast, and reliably. But that's only the beginning. We go beyond this for the 21st century law firm that is looking to leverage data, integrate systems and automate legal processes.

Key Services

Efiling
Process Serving
Concierge Services

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Actionstep



Actionstep

Kurt Anderson
(801) 574-3547

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www.actionstep.com

Built in the cloud, with workflow automation at its heart, Actionstep transforms legal productivity at every step. Actionstep gives you everything you need to run your firm with clarity and confidence by combining Matter Management, CRM, Document Assembly & Storage, Time & Billing, Trust & Office Accounting, Reporting and much more in one complete system.

Key Services

Case Management

Accounting Services

Time Entry/Billing



Jenny McKinzie
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www.centerbase.com

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Key Services

Time Entry/Billing
Automated Client Billing
Contact Management System

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Endsight



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California-based law firms hire Endsight to ensure that their technology systems operate effectively and align with their business goals. They rely on our award-winning helpdesk support, secure environment, and strategic guidance to thrive. From the help desk specialists to technical account managers, and project managers, Endsight's team collaborates to provide comprehensive IT support to small and mid-sized businesses. In the realm of cybersecurity, we help clients assess vulnerabilities, tailor and implement protection measures, train staff, and maintain effective practices.

Key Services

Legal Technology

Managed IT Services

Disaster Prevention/Recovery

BRONZE BOOGIE BOARD

Frontline Managed Services



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A global provider of IT, Financial, Administrative and Managed Services for legal and professional services firms. Driven by specialized technology, we innovate the service delivery model and offer scalable solutions that improve revenue, profitability and firmwide efficiencies. With state-of-the-art technology platforms, years of expertise in development and offices around the world, we share ownership of our clients' legal operations, helping them achieve above market profitability and performance. Realize your potential growth, revenue, profitability, and reliability with us on your team, and out front.

Key Services

eBilling/Billing

Managed IT Service

A/R Managed Services

BRONZE BOOGIE BOARD

Konica Minolta



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Konica Minolta Business Solutions is a leader in providing state of the art document solutions, IT services, eDiscovery and multi-functional Bizhub print/scan/fax/copy devices. We assist legal departments in working more efficiently by streamlining legal data and document management.

Key Services

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www.ricoh-usa.com

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Key Services

Facilities Management

E-Discovery

Records Management

BRONZE BOOGIE BOARD

Robert Half Legal



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<https://www.roberthalf.com/employers/legalwww.roberthalflegal.com>

Robert Half Legal provides law firm and corporate legal departments with highly skilled professionals, including lawyers, paralegals and legal support personnel, on a project and full-time basis. Additionally, we provide legal project teams along with dedicated project space for litigation support services, e-discovery and managed review.

Key Services

Temporary/Permanent Placement

Litigation Support

E-Discovery

ABA Retirement Funds Program



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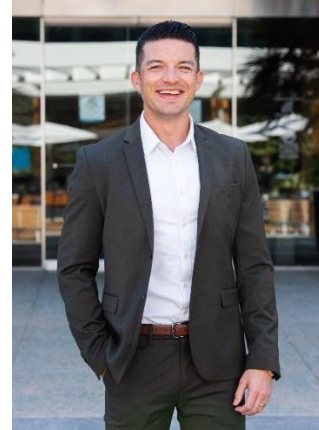
Built by lawyers, powered by pros, the ABA Retirement Funds Program has been providing flexible, tailored retirement plans exclusively to the legal community, for 60 years. We innovate with a purpose, helping plan participants save more and worry less. Our unique culture is dedicated to the Program's mission of helping every legal professional to and through retirement. Visit www.abaretirement.com or call Patrick at 617.230.1496 to learn more!

Key Services

Benefits/Retirement Programs
Financial Services - Management

CATCH THE WAVE

Acrisure



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AHERN Insurance Brokerage has been rebranded to Acrisure in 2024! Maintaining the same specialized team you've come to know, providing customized insurance solutions for law firms. Our professional and competent staff brings over 300 years of combined experience working solely with law firms in brokering services, underwriting, risk management, and claims.

Key Services

Insurance Related Services
Benefits/Retirement Programs
Risk Management

CalPrivate Bank



Darlene Mera
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dmera@calprivate.bank
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Key Services

Banking and Finance

Real Estate Services



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Our ALA clients tell us they appreciate the great LOCAL customer service and staff longevity so they can speak with the same people year after year (Stuart has been with Corodata for 18 years). Please call Stuart to discuss your records management, imaging, and shredding needs.

Key Services

Records Management

Shredding

Offsite Storage



Joshua Madera
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Since 2005, Enteracloud Inc. has offered specialized IT support, data backup, and cloud solutions tailored for law firms, call centers, vacation centers, and various other industries, ensuring efficient, secure, and reliable technology management and infrastructure resilience.

Key Services

Specialized IT Support for Law Firms

Backups

Cloud Infrastructure

ALA Member Discounts Offered

Free security assessment and 10% discount for ALA Members



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iQ Total Source is the product sourcing company that specializes in multi-site businesses. With 40 distribution centers and over 45,000 in-stock items, iQ Total Source has the ability to serve all of your business needs including office supplies, furniture, breakroom supplies, janitorial supplies, print services, and promotional items.

Key Services

Office supplies



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Key Services

Payroll
Human Resources
Insurance Related Services

ALA Member Discounts:

ALA members receive preferred discounts, free HR Management offerings as well as attendance to an ALA Conference of your choice.

CATCH THE WAVE

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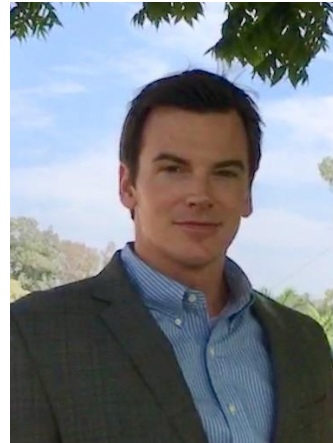
KingBenefits Insurance Solutions, Inc. is a full service boutique firm specializing in employee benefits. We offer best in class services that focus on cost containment, compliance, communication and company culture.

Key Services

Employee Benefits
Insurance Related Services

CATCH THE WAVE

KNOX



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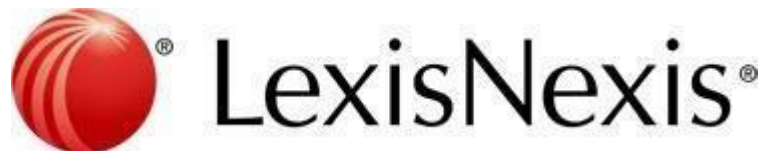
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Key Services

Attorney Services

Image – Copy Service

Litigation Support



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LexisNexis Legal & Professional is a leading global provider of legal, regulatory and business information and analytics that help customers increase productivity, improve decision-making and outcomes, and advance the rule of law around the world. We help lawyers win cases, manage their work more efficiently, serve their clients better and grow their practices. We assist corporations in better understanding their markets, monitoring their brands and competition, and in mitigating business risk.

Key Services

Legal Research
Case Management
Litigation Support

Peterson Reporting



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Peterson Reporting is a highly regarded resource delivering superior reporting, video and trial preparation technology. Online services and transcript exhibit linked files promise freedom and efficiency. We provide one point of contact for reporting, video and trial service nationwide.

Key Services

Court Reporting
Legal Videography
Litigation Support

ALA Member Discounts

Discount for negotiated volume of business

Re:Align Tenant Strategies



Re: Tenant Align Strategies

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staceytyree@realignts.com
www.realignts.com

Re:Align exists to get better and more favorable deals for commercial real estate tenants. Everything we do is focused on helping companies to procure the most beneficial future workplace. Exclusively for tenants, we put our collective CRE business expertise to work to help negotiate the most favorable deal—and make their tenancy a rewarding experience.

Re:Align Tenant Strategies is a purposefully small and nimble commercial real estate boutique, owned and run by its principals. By design, we operate with only experienced and accomplished senior team members, which minimizes overhead and maximizes agility—all for the benefit of our tenant clients.

We will brace you for negotiations with the knowledge, advice, and confidence you need to make smart choices and decisions. You will have the leverage and negotiation power to reach for what you really want: a great deal—and long-term value—on a cool future work space.

Key Services

Real Estate Services

Relocation Consultants

Other: Commercial Real Estate Tenant Brokerage Services



IN KIND SPONSORSHIPS

*Business Partners are a valuable resource
and contribute greatly to our success.*

ACCOUNTING SPONSOR

Considine & Considine



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Considine & Considine is a full-service accounting firm offering professional and personalized services to business and professional practice owners in the areas of audit, taxation, estate and retirement planning, and pensions.

Key Services

Accounting Services
Benefits/Retirement Programs
Tax Preparation



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Bauman Photographers is a commercial photography studio that has been happy to provide event photography, in studio & commercial headshots, branding shoots, & more for 20 years.

Key Services

Headshots & Photography

ALA Member Discounts Offered:

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CopyScan, Inc. was established in 1999 to service the needs of the Southern California Legal Community. Locally owned and operated with over 100 years of combined experience we are able to meet the litigation document management requirements of any size law firm. Please contact us for your litigation reproduction and trial needs.

Key Services

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E-Discovery
Litigation Support